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KEY ACCOUNT MANAGER (M/F/D)

Full-time

Type of employment

St. Georgen bei Grieskirchen

Location

Sales & Marketing

Area



Maria Zirwig

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VIEW JOB ONLINE

Your tasks:

- You coordinate customer and service enquiries and analyse and develop specific customer requirements
- You prepare quotations in cooperation with Engineering, Purchasing and other departments and conduct final negotiations with the customer
- You plan their requirements together with the customer and implement this information internally and prepare forecasts for further planning
- As the interface between customers, suppliers and internal departments, you ensure smooth communication and the transfer of relevant information
- Together with the project manager, you monitor compliance with deadlines and escalate any problems
- Responsible for sales, analysis and regular reporting to sales management
- Ongoing communication with our customer's project vendors (stakeholders)
- Strategic implementation of our defined corporate goals

Your profile:

- Completed technical or commercial training (HAK, HTL, FH, Uni, ...)
- Multi-year (min. 5-10 years) professional experience in key account management in a technical company
- Sound technical and economic understanding
- Service and customer-oriented personality
- Structured, reliable and team-oriented way of working
- Sure handling of MS Office and experience in dealing with ERP programmes
- Very good knowledge of German and English, both written and spoken
- Willingness to travel

You can expect:

- An interesting working environment in a motivated team
- State-of-the-art work equipment
- Numerous special benefits (fruit, doctor, gym allowance, ...)
- Development opportunities in an industrial company with all the advantages of a family business
- Canteen with regional delicacies
- The opportunity to actively shape the future of the company

For this position, a gross salary from 4.000,- Euro is planned. We are happy to overpay depending on your professional experience and qualifications.